



## **SALES/DESIGN ASSOCIATE**

The La-Z-Boy Furniture Galleries store in Brick, New Jersey is one of the highest selling volume stores in the Northeast. The sales/design position available is rare and valuable. We are looking for someone who is a seasoned sales professional. The sales industry you were in doesn't matter as much as your natural sales ability. The characteristics we are looking for in applicants are:

- **SALES INCLINATION** – you have to like selling. It's commission retail sales and people who are gifted in sales excel in our environment. If you love to sell, you'll like this position, as it's a high-reward proposition.
- **DESIGN AFFINITY** – you don't have to be a designer by any means, but if you don't like home furnishings and fashion, you won't like this job. This isn't short sleeved furniture salesmen from decades ago. This is consultative, fashion-oriented salesmanship!
- **HARD WORKING** – Our staff members who have been here at least one year average over \$70,000 a year! BUT – they work HARD. It's retail. If you're more comfortable in a corporate environment, you'll be miserable here. Retail is tough, but the right work ethic can produce a great living at La-Z-Boy Furniture Galleries in Brick.

If you believe you are or can be a sales superstar who loves home furnishings fashion and isn't afraid of hard work then apply. We're looking forward to some pretty spectacular sales pitches!