



Are you looking to make a
comfortable
living?

If so, we're looking for enthusiastic, self-motivated, flexible individuals to join the La-Z-Boy Furniture Galleries team.

At La-Z-Boy Furniture Galleries, we are all about comfort. From our furniture and the service we provide to our customers, to a comfortable environment to work, play, achieve and succeed. That is why we are dedicated to hiring outstanding individuals and empowering them to unlock their talent and creativity with a career they feel passionate about.

Job Title: Retail Sales Consultant

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Job Overview

Company:	La-Z-Boy Inc.
Location:	 US-GA-Atlanta
Base Pay:	N/A
Employee Type:	Full-Time Employee
Industry:	Fashion - Apparel - Textile Retail Sales - Marketing
Manages Others:	No
Job Type:	Retail Sales
Req'd Education:	High School
Req'd Experience:	At least 1 year(s)
Req'd Travel:	Not Specified
Relocation Covered:	No
Contact:	Anna Costanzo
Phone:	734.502.4040
Email:	Send Email Now
Fax:	Not Available
Ref ID:	Not Available

Company Links

--[Company Homepage](#)

Job Description

b>Sales Consultant - EXCELLENT PAY!

La-Z-Boy Furniture Galleries is currently hiring Sales Associates for Top-Notch paying and career advancing opportunities!

About the Company

This job is for an independently owned La-Z-Boy Furniture Galleries. LA-Z-BOY is a large network of both corporate and independently owned and operated stores. We offer the greatest selection of quality LA-Z-BOY home furnishings available. We have the most respected brand name in the business.

Our Core Values are:

INTEGRITY: We do the right thing, especially when no one is looking.
TEAMWORK: Together we flat out get stuff done and we have fun doing it.
CUSTOMER FIRST: Wow every customer, every time, thoroughly and completely!
ENTHUSIASM: It's show time and grand opening everyday.
CONSTANT IMPROVEMENT: We will always surpass status quo.

About the Opportunity

Are you a highly driven individual who relishes a challenge? La-Z-Boy offers a unique environment that fosters individual growth and rewards performance. Employees are encouraged to take responsibility for their own careers. You'll be working with an award-winning team with an impressive track record.

This is an amazing opportunity to join the La-Z-Boy team. We place value on teamwork, positive attitude and ability to learn, along with personal motivation and drive. You must have the right combination to fit into this exceptionally progressive, forward thinking and driven company. You will work in an exciting environment that provides ever-changing challenges coupled with a company committed to your success. This is just a sampling of the professional opportunity this opening has to offer.



□ Job Requirements

Qualifications:

- Ability to develop rapport with clients and maintain strong working relationships.
- Pursues work with insatiable energy and drive.
- Demonstrates a high level of creativity and an interest in Interior Design.
- Highly productive with minimal guidance or supervision.
- Sets high expectations. Drives performance towards outstanding results.
- Capable negotiator.
- Clearly communicates and effectively listens to clients wants, needs and desires.
- High School graduate required, higher education a plus.
- Prior retail sales experience helpful to your success, but not required.
- Prior furniture experience not essential.
- Able to work varied shifts, hours and days, and weekends.

Position Responsibilities:

- Responsible for creating sales utilizing exceptional customer service and knowledge of La-Z-Boy products.
- Achieve personal sales goals
- Achieve certification through La-Z-Boy programs
- Ensure each customer has informative, positive experience.

Benefits:We offer a competitive benefits package.

Related terms: Interior Design, Customer service, Fashion, textile, furniture, part time, full time, design, entry level, marketing, sales manager, benefits, part-time, retail, college, advertising, customer service, college, fashion consultant, shopping, manager, sales.

□ Company Overview

Things have really evolved since La-Z-Boy first introduced the recliner in 1928. Over the subsequent decades, our product line has grown to include a myriad of pieces and styles, and our brand name has become highly recognized across the country and around the globe. But throughout our history, one fact has remained constant: The La-Z-Boy brand name is synonymous with comfort and quality.

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